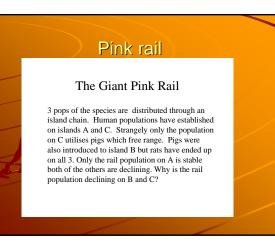


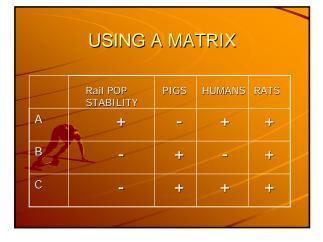
Convergent thinking for the rational analysis stage

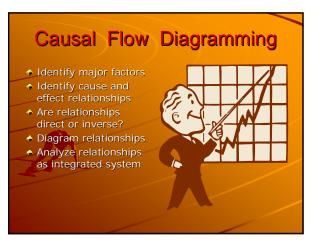
- Find patterns, relationships and order in the information/data surfaced
- Use thinking tools for organizing information
- •E.G: Matrices, Causal Flow Diagrams

The Matrix

- +Separate elements of a problem
- Categorize information by type
- Compare types of information
- Compare pieces of information of the same type
- See patterns among the information







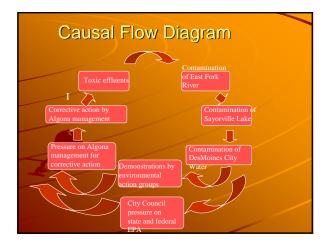
Algoma Pollution

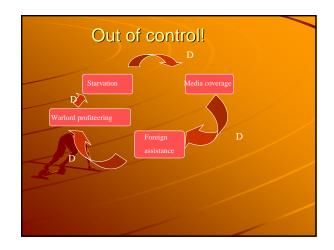
The Environmental Protection Agency (EPA) has discovered volatile organic compounds in effluents from a processing plant of the Algona Fertilizer Company in Algona, Iowa. These toxic waste Algona Fertilizer Company in Algona, Iowa. These toxic waste products bypass the city of Algoma, but are carried into the East Fork Des Moines River, a tributary that feeds into Saylorville Lake, the principle water source for Des Moines, a city of more than 300,000 people. The Des Moines city council, through news media and political channels, is putting enormous pressure on state and federal environmental agencies to shut down the Algona plant. Environmental action groups, with full media coverage, demonstrated yesterday in front of the Joax Deval TV news and talk shows are beginning to focus on the issue. The company's executive board has convened an emergency working group to consider what the company should do.

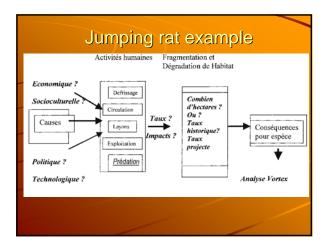
What is the "problem"? (write it down)

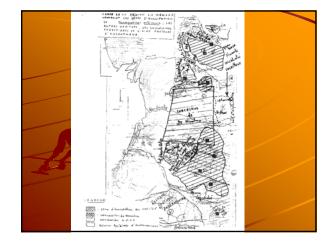
Create a causal flow diagram interrelating all the elements

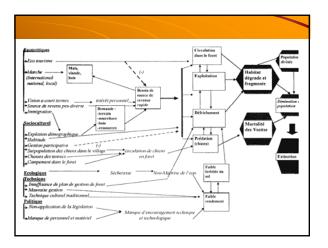
Toxic effluents	D	Contamination of East Fork River
Contamination of E.F. River		Contamination of Saylorville Lake
Contamination of S. Lake		Contamination of D.M. city water
Contamination of city water		City Council pressures EPA
Contamination of city water		Demonstrations enviro groups
City pressure on EPA	D	Pressure on Algona for action
Demonstrations by enviro groups	D	Pressure on Algona for action
Pressure on Algona for action		Corrective action by Algona Mgmt.
Corrective action by Algona Mgmt		Toxic effluents











Your exercise

• When you have enough information, generate either a matrix or a causal flow diagram or both in order to *converge* (gain a sense of the pattern, system interconnections and discover causalities).